# PRINCIPLES & MECHANICS OF CONVERSION FROM TIMESHARE TO PREFERRED SHARES

- 1. The conversion will in no way diminish the members' benefits nor will it prejudice their rights as AVC members.
- 2. Eligibility to convert:
  - a. Only Timeshare holders who are fully paid and with updated payments will be eligible to participate in this Conversion Program
  - b. Members with arrears may contact our Collection Department to find out how they can update their status and be eligible to this Conversion Program.
- 3. Available options to AVC members:
  - a. Convert Timeshares (TS) to Preferred Shares (PS)
  - b. Remain with FHI as Timeshare holder\*
  - c. Refund a portion or the full Timeshares
- 4. Details of Available Options:
  - a. <u>Convert from TS to PS</u>

Timeshare to Preferred Shares		
	Timeshare Details	Preferred Share Details
Share Type	1 Share (7 nights /year)	7 Shares (7 nights/year)
Main Benefit	Right of use to Azalea Hotels and Residences	SAME
Other Benefits	Lifetime/Assignable / Transferrable	SAME
	Banking / Advancing	SAME
	Discount on published Room Rates, Dining, and Hotel Services	SAME
Booking Guidelines	7 Nights – (Monday- Monday) 4 Nights – ( Monday- Friday) 3 Nights – (Friday- Monday)	Any day of the week Minimum: Overnight Stay
Liquidation of Assets	None	Pro-rata share of the assets of the Corporation IN CASE of dissolution

b. <u>Remain as FHI TS holder</u>

No change in benefits but <u>would not be able to take advantage</u> of the flexibility offered by the Preferred Share and the chance to participate in the pro-rata sharing in the event that ALRC files for liquidation.

## c. Full of Partial Refund of TS holding

• A member can elect for a full or partial refund of his TS holding, subject to the conversion formula below:

NET AMOUNT = Payments Made Less Administrative Cost Less 12% VAT Less Arrears or Balance of Payments (if applicable) Less Usage Value (if applicable) Less Payment for Shares/Nights to be Retained (applicable only for partial refund)

- Refund will be processed within 45 days from the submission of members' option
- Given the above formula, hare are sample computations for various scenarios:

Less: Outstanding Balance	-
Total Payments Made Less Administrative Cost	265,200.00 20,000.00
Sub-total	245,200.00
Less: Usage value	19,870.08
Less: Arrears	-
Less: Payment for night/s to be retained	-
Total Refundable (collectible) amount	225,329.92

### c.1 Full Refund with Usage

#### c.2 Partial Refund, No Usage, No Arrears:

(Assume: 3 shares retained & 4 shares for refund)

Total Refundable (collectible) amount	140,114.29
Less: Payment for night/s to be retained 105,085	
Less: Arrears	
Less: Usage value	
Sub-total	245,200.00
Less Administrative Cost	20,000.00
Total Payments Made	265,200.00
Less: Outstanding Balance	-
Purchase Price	265,200.00

#### c.3 Partial Refund with Balance of Payment, Arrears & Usage

(Assume: 3 shares retained and 4 shares for refund)

Total Refundable (collectible) amount	71,445.14
Less: Payment for night/s to be retained	139,428.57
Less: Arrears	3,233.49
Less: Usage value	9,892.80
Sub-total	224,000.00
Less Administrative Cost	20,000.00
Total Payments Made	244,000.00
Less: Outstanding Balance	20,000.00
Purchase Price	264,000.00

#### 5. Documentation Requirements

Each member will be sent a set of Conversion Kit and must accomplish and submit the same to ALRC for processing within 15 days:

- a. Convert from TS to PS
  - i. Consent letter electing to convert
  - ii. Updated Contract
  - iii. Updated Deed of Sale
  - iv. Website registration
- b. Remain as FHI TS holder
  - i. Consent letter electing to remain with FHI
  - ii. Website registration
- c. Refund a portion or the full TS holding
  - i. Consent letter electing to refund a portion or full
  - ii. Updated Contract
  - iii. Updated Deed of Sale
  - iv. Website registration
  - v. Quit claim
- 6. All concerns/issues of members must be coursed through the Customer Service

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